

FIRELANDS ASSOCIATION OF REALTORS
BOARD OF DIRECTORS MEEING
April 17, 2016

Those in attendance were:

Fran Andersons, Jeffrey Berquist, Phillip Bolte, Frank Corder, JoAnn Cummings, David Freitag, April Hull, Alex Johnson, Connie Knerr, Karmen Lucas, Steve Mack, Sara Riesen, Justin Ewell and Tammy Steinle.

Alex Johnson made a motion to accept minutes from the previous Board meeting. Frank Corder seconded. Motion carried.

David Freitag presented his CEO Report.

Phillip Bolte motioned to accept new members, Alex Johnson seconded. Motion carried.

Frank Corder motioned to approve treasurers report, April Hull seconded. Motion carried.

Committee Reports

David Freitag reported that the hot water tank was recently replaced, a counter area added to the kitchen and that they would be seeking bids on resealing the parking lot.

Frank Corder reported that the recent Legislative Committee Meeting was poorly attended but Yvonne Maldono did attend the Legislative Conference for OAR in Columbus.

Sara Riesen reported that the Nominating Committee will be meeting immediately following this meeting today.

JoAnn Cummings reported that the Affiliate Committee recently met to disperse their money. They will be donating funds necessary for the Board

to purchase a Smart TV for the hall. The committee will also be putting together a CE on safety possibly at the Board Patrol office in Port Clinton.

Scott Myers reported that the MLS Committee recently met and reviewed recent changes to the handbook. He spoke to Jim Ashton about having the Advisory Committee check into Centralized Showings and Tour Simply. It was recommended that Scott sit in on the meeting when scheduled.

Resly (Zillow) has scheduled a meeting on April 29th to discuss their product.

Scott reported that the township dropdown box issue has died and that it was recommended that under ownership a Yes or No option be added.

There was much discussion regarding RETS and Broker Reciprocity.

Steve Mack reported that the Forms Committee has finished updating the Notice to Change a Listing Agreement. Alex Johnson made a motion to approve the Notice to Change a Listing Agreement and forward it to the Brokers at the upcoming June 1st meeting, Phillip Bolte seconded.

The Listing Agreement is being working on and being reviewed by our legal counsel.

Alex Johnson reported that the following award documents has been created: Affiliate of the Year, Rookie of the Year, Hall of Fame and Special Service Award. All award nominations other than REALTOR of the Year must be submitted for consideration by August 15, 2016. Karmen Lucas made a motion to approve the award documents, Jeff Berquist seconded. Motion carried.

Steve Mack reported that the Star Wars event was scheduled for April 27th and encouraged everyone to attend. We have secured over \$3,000 in sponsorships to date.

Old Business

David Freitag reported that the Professional Standards Training held on April 7th was a success. Lorain Association of REALTORS was a partner in this endeavor. We had over 45 people in attendance. Speakers included David Freitag, Sharon Sample and DJ Swearingen. We would like to offer this again later in the year and possibly offer CE credit for a portion of it.

Frank Corder reported that the Firelands Association of REALTOR Charitable Foundation held its first meeting and elected Frank Corder as President, Joy Berquist as vice-President, Mary Boldman as Treasurer and Jaime Ritchie as Secretary.

Committee members include Glenda Ward, Jim Nabors, Ed Hartung, Bernie Hammer, Rick Jeffrey, DJ Swearingen, Frank Corder, Mary Boldman, Joy Berquist and Jamie Ritchie.

Their goal is to establish By-laws and a mission statement.

It was noted that the FAR By-Laws committee needed more Broker members, especially from the Ottawa and Huron county area.

New Business

David Freitag gave an overview of the recent OAR Legislative Conference. The Legislative dinner held with Lorain County Association and Toledo Board of REALTOR joined our dinner. We had 4 of 6 legislators in attendance.

There was discussion at the Conference regarding offering pre-licensing online.

Adding an Appraiser to our Board of Directors was also discussed at length.

David Freitag reported that we are ready to submit our Core Standards. We are waiting for the report from the Auditor.

The NAR Legislative Conference will be May 9 – 14 in Washington, D.C. Sara Riesen, Alex Johnson, Scott Myers and David Freitag have confirmed their attendance.

A Brokers Meeting has been scheduled for June 1st, 10 AM at the Board Office.

The RPAC Cruise is scheduled for August 25th.

David Freitag also noted that the Golf Outing committee should be scheduling a meeting soon to begin planning for this event.

Phillip Bolte made a motion to adjourn, Alex Johnson seconded. Motion carried.

The Oar Legislative dinner will be held on Tuesday, April 19th, 7:30 PM at Tony's Ristorante. The Toledo Board of REALTORS will also be participating in this event. To date we have had an excellent response from our local legislators who were invited.

The NAR Legislative Meeting will be May 9 – 13th in Washington, D.C. Alex Johnson, David Freitag, Frank Corder and Sara Riesen will be attending.

Sara Riesen reported that she and David Freitag visited offices in Tiffin, Ohio and are lining up more visits to other offices each month. The Listing Agreement was brought up again and members reminded that this document needs revision as soon as possible.

New Business:

The Firelands Association of Charitable Foundation has been created and the following are recommendations to serve on the Board:

- Mary Boldman
- Bernie Hammer
- Edward Hartung

- Rick Jeffrey
- Jim Nabors
- Frank Corder
- Glenda Ward
- Joy Berquist
- DJ Swearingen

Alex Johnson made a motion to approve the nominations for the FAOR Charitable Foundation. Phillip Bolte seconded it. Motion carried.

The Community Service Committee is preparing for its Star Wars: Out of This World Cuisine event on April 27th at the Board Office.

Toledo Board of REALTORS will be hosting their RPAC event on April 14th. Dave Freitag pointed out that we have invited them to ours, it would nice if some of our Board members were able to attend their event.

Frank Corder made a motion to adjourn, Alex Johnson seconded it. Motion carried.