

FIRELANDS ASSOCIATION OF REALTORS
BOARD OF DIRECTORS MEEING
November 17, 2016

Those in attendance were:

Fran Andersons, Linda Armstrong, Jeff Berquist, Phillip Bolte, Frank Corder, Janet Herzog, April Hull, Alex Johnson, Karmen Lucas, Steve Mack, Scott Myers, Sara Riesen, Marcia Shockley,

JoAnn Cummings and Tammy Steinle were excused. Justin Ewell was absent.

Frank Corder made a motion to accept minutes from the previous Board meeting. Karmen Lucas seconded. Motion carried.

Phillip Bolte motioned to accept new members, Karmen Lucas seconded. Motion carried.

David Freitag presented his CEO Report.

Karmen Lucas motioned to approve treasurers report, Jeff Berquist seconded. Motion carried.

Committee Reports

MLS Committee – Scott Myers reported that there as much discussion regarding MLS billing. This would cause FAR to be behind in cash flow. Quarterly member bills would be higher. It would also be labor intensive for FAR. It is the Brokers responsibility as listings belong to the Broker. It was decided to table this discussion and consider bringing it up at a future Broker meeting.

There was also discussion regarding total living space in Multi Units, use of Drones and Coming Soon. No action was taken at this time.

The committee discussed the use of Expired listings and withdrawn. Scott Myers requested that a "Cancel" Status be adopted in our current MLS system. Phillip Bolte seconded. Motion carried.

Connie and David will contact other Boards to get copies of their "Coming Soon" policies for review.

Firelands Association of Charitable Foundation – Frank Corder reported that the by-laws are finished. They have gone through and reviewed financials. \$1170 is available for each county.

A disbursement request form has been created and a letter regarding end of year donations will be going out soon.

Community Service - They are doing a weekly raffle again this year. Cost of the ticket is \$50 per ticket. The first Monday of each month the ticket pulled will win \$75.00. Every other Monday the ticket pulled will win \$25.00. Winning tickets will go back in for further drawings. The \$1,000 grand prize drawing will be at the holiday party.

Old Business

Board Attorney DJ Swearingen updated everyone on his NAR Attorney meetings.

Sara Riesen updated everyone on the recent NAR Convention. There was much discussion on the consolidation of MLS's, shared Sold data, RPR and AMP. ADA web compliance was also discussed.

Alex Johnson reported that the capital gain protection to 55 and older up to \$750,000 is available now.

Sara Riesen reported that they visited one office in Port Clinton recently. They are going to try to schedule some visits to offices in Sandusky next.

Committee assignments will be determined following this meeting.

Steve Mack went over the proposed budget for 2017. There were no major changes made. Phillip Bolte made a motion to accept this budget. Karmen Lucas seconded. Motion passed.

New Business

The Holiday Party is scheduled for December 17th at the Port Clinton Yacht Club.

The Ottawa County Charitable Trust Holiday Luncheon is scheduled for December 8th at the Catawba Island Club in Port Clinton.

The December Board meeting is scheduled for December 15th at the Rockwell Trout Club at 11 AM.

The issue of Lakeside limiting sales to agents within the gates was discussed at length. Phillip Bolte recommended that we look into this from an MLS standpoint.

Phillip Bolte made a motion to go into Executive Session. Karmen Lucas seconded. Motion Carried.

Phillip Bolte made a motion to adjourn. Jeff Berquist seconded. Motion carried.

Phillip Bolte made a motion to adjourn from Executive Session. Scott Myers seconded it. Motion passed.

Phillip Bolte made a motion to adjourn the Board meeting. Karmen Lucas seconded. Motion passed.